

HANG AROUND WITH THE BEST.

LNConsult is a global player for successful consulting and efficient IT solutions for logistics, manufacturing and retail. Internationally renowned brands and companies have relied on the competence and know-how of our team for years. And this team is set to grow further. Become part of a globally successful company with lots of benefits.

JUNIOR SALES MANAGER (all genders) LOCATION FERNITZ/GRAZ, FULL-TIME

OUR JOB – YOUR PASSION:

- Acquisition of new customers, support and expansion of existing customer relationships
- Customer needs assessment and advice on suitable solutions
- Presentation of the entire range of services
- Calculation of projects and proposal preparation
- Conducting price negotiations and closing deals
- Participation and preparation of trade fairs
- Collaboration in the creation of marketing and sales documents

IS IT YOU?

- Completed technical or commercial education (HTL, HAK, UAS, Uni)
- First relevant professional experience in a similar role, ideally in a technical environment
- Distinct technical affinity and sound know-how in the field of IT
- Proficiency in presentation techniques and MS Office
- Fluent in German and English (further language skills are beneficial)
- Strong communication skills, team mentality and joy of success
- International travel required, driving licence class B

GET IN TOUCH:

- Comprehensive onboarding phase in the Smart Office of LNConsult at our headquarters Fernitz/Graz
- Pleasant and motivating working atmosphere, flexible working hours and attractive benefits
- Varied and challenging work at renowned clients nationally and internationally
- Opportunity to help shape a dynamic working environment

For this position the compensation in accordance with the IT collective agreement is at least EUR 2.635, - gross monthly. However, the compensation is based on market-oriented salaries, depending on your qualifications and experience. Have we aroused your interest? Then we look forward to receiving your online application: <https://www.lnconsult.at/en/careers>

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