

HANG AROUND WITH THE BEST.

LNConsult is a global player for successful consulting and efficient IT solutions for logistics, manufacturing and retail. Internationally renowned brands and companies have relied on the competence and know-how of our team for years. And this team is set to grow further. Become part of a globally successful company with lots of benefits.

IT SALES MANAGER (all genders)
LOCATION FERNITZ/GRAZ OR VIENNA, FULL-TIME

OUR JOB – YOUR PASSION:

- Independent acquisition of new customers, support and expansion of existing customer relationships
- Customer needs assessment and advice on suitable solutions
- Consistent market observation and evaluation
- Presentation of the entire range of services
- Calculation of projects and proposal preparation
- Conducting price negotiations and closing deals
- Participation and preparation of trade fairs
- Collaboration in the creation of marketing and sales documents

IS IT YOU?

- Completed technical or commercial education (HTL, HAK, UAS, Uni)
- At least 5 years of relevant professional experience in IT Sales (preferably international)
- Proficiency in presentation techniques and MS Office
- Fluent in German and English (further language skills are beneficial)
- Strong communication skills, team mentality and joy of success
- Creativity and innovative spirit
- International travel required, driving licence class B

GET IN TOUCH:

- Comprehensive onboarding phase in the Smart Office of LNConsult at our headquarters Fernitz/Graz
- Pleasant and motivating working atmosphere, flexible working hours and attractive benefits
- Varied and challenging work at renowned clients nationally and internationally
- Opportunity to help shape a dynamic working environment
- Attractive compensation package

For this position we offer a starting salary of EUR 3.500, - gross monthly. The actual salary is calculated on previous periods of service, qualification, experience and the IT collective agreement. Have we aroused your interest? Then we look forward to receiving your online application: <https://www.lnconsult.at/en/careers>

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